

GETTING STARTED WITH THE SALES COMPANY

Date: _____

Company Name: _____

Contact: _____

1. What do you sell?

2. What sales issue are you struggling with?

- | | |
|--|---|
| <input type="checkbox"/> Not making sales goal | <input type="checkbox"/> Salespeople |
| <input type="checkbox"/> Closing business | <input type="checkbox"/> Sales planning |
| <input type="checkbox"/> Getting new customers | <input type="checkbox"/> Other |

3. Describe in detail the specific issues:

1. _____
2. _____
3. _____

4. If you could alleviate this issue what would it do for your business in:

30 Days: _____

90 Days: _____

6 Months: _____

1 Year: _____

Please complete and return to Debbie Mrazek, Debbie@the-sales-company.com, to schedule an introductory conference call.

Suggest two times that are convenient for you:

1. _____ AM/ PM EST CST MST PST
2. _____ AM/ PM

Phone number:

_____ - _____ - _____